

Department: Enrollment Services

Req. #: TBD

Total Amount: \$51,839.99

Note: This Sole Source Certification will become a public document, open to public inspection; therefore, you should be certain all material facts are true, relevant and clearly understandable.

SOLE SOURCE JUSTIFICATION

Per Florida Polytechnic University Purchasing guidelines, the following is submitted in support of this request for authority to purchase, without bidding, the items available from only one source.

Note: Sole Source means that the item/service is unique and that the vendor is the only one from whom the item/service can be provided. Best Price alone cannot be used for sole source. If the item/service is available from more than one source of supply, best price must be determined through the competitive bid process.

A. **Sole Source Vendor Company Name:** Intersect/PowerSchool (dba Hobsons, Inc.)

Contact Person: Erica Krasienko

Address: 400 E.-Business Way, Suite 400 | Cincinnati, OH 45241

Telephone: 513-924-3221 Fax: _____ Email: erica.krasienko@hobsons.com

B. Describe in lay language, what the item/service is and how it is to be used.

Intersect by Hobsons is a college and career readiness solution that helps districts and schools aligns student strengths and interests to postsecondary goals. Intersect allows students to create a personalized plan that helps make the right decisions throughout their academic journey. It also provides career and academic planning.

C. What feature or special condition of this commodity/service is unique and cannot be obtained from any other source?

Intersect by Hobsons is the only known product to offer access for increasing awareness in Naviance – a college and career readiness platform that reaches over 40% of high school students in the U.S. and the school counselors who work with them. More information contained on page 2.

D. Is this product being purchased directly from the manufacturer? Yes/No

If No, is it available from more than one dealer? No

If Yes, it is available from more than one dealer, why can this item not be bid?

E. Prior to submitting this requisition, did you investigate other possible sources?

If Yes: 1) Did you obtain quotes from the other sources? Yes No If Yes, attach copies.

2) Is this Vendor's price lower than the others sources? Yes No If No, justify the additional cost below. XXX N/A

F. Other Sole Source comments or explanations.

See page 2 for more details

I / We, the undersigned, certify the above to be true and correct to the best of my / our knowledge and belief and the user and / or undersigned does not have a financial interest in the above named vendor.

DEPARTMENT APPROVAL	PROCUREMENT APPROVAL
I hereby certify the validity of the information and feel confident the Sole Source Certification will meet University criteria and would withstand any audit or vendor protest. <u>X Ben Corpus</u> <u>8/26/2021</u> Principal/Department Head Signature Date	This acquisition is approved as a non-competitive purchase. _____ Purchasing Coordinator Signature Date
FAILURE TO FILE A PROTEST IN ACCORDANCE WITH BOARD OF GOVERNORS (BOG) REGULATION 18.002 OR FAILURE TO POST THE BOND OR OTHER SECURITY AS REQUIRED IN THE BOG REGULATION 18.002 AND 18.003(3) SHALL CONSTITUTE A WAIVER OF PROTEST PROCEEDING.	<u>Laura E. Marrone</u> <u>8/26/2021</u> <small>Digitally signed by Laura E. Marrone Date: 2021.08.26 22:41:32 -04'00'</small> Procurement Authorized Signature Date

Sole Source Justification (Continued)

Please use the following sections to continue documentation if needed.

F. Continued

Intersect Awareness allows users to manage and enhance their higher education institution's profile in Naviance to enrich the information being provided to students, parents and high school staff.

- Enhancements can include a virtual web tour, custom links and highlight profiles for students and programs. These enhancements help students better understand the environment and culture of the university.
- Naviance college profiles receive over 50 million views each year and are fully integrated with a suite of advising tools and services that guide students through the full post-secondary planning process.

Intersect Awareness includes premium admission access to the Hobsons Counselor Community.

- The Hobsons Counselor Community is the only online community built specifically for school counseling and college admission professionals.
- The Hobsons Counselor Community is the only networking community that provides a direct connection to Naviance and the 80,000+ school counselors working in Naviance.
- The Hobsons Counselor Community offers the ability to develop a dynamic network of connections, search and explore high school profiles and collaborate with the broader counseling community.